

# **CORPORATE SERVICES**



#### **ABOUT US**

At Citadel Financial Solutions we work in partnership with you to secure your employees wellbeing both now and in the future. All of us at Citadel have been friends for a long time and consider ourselves a family.

Core to our ethos is working with like-minded enlightened companies, building trusted long-term partnerships with you and your people. Through regular engagement such as our financial wellbeing clinics we ensure your people understand and value the benefits you provide and that these align to your key corporate objectives and broader HR goals. Delivery is tailored to your requirements through a combination of one-to-one clinics, virtual and on-site presentations.

Our team have over 30 years combined experience of working closely with employers of all sizes from small new start-up businesses to FTSE 250 employers, across the UK. Aligning this experience with our independent access to the whole market we ensure the right solutions are in place for you and your people.

### **OUR SERVICES**

Providing a broad range of solutions, we strongly believe that it is the personal service we provide to both business leaders and their people that differentiates us in the marketplace. We are by design, a small, hand-picked team, dedicated to delivering great service and outcomes for clients. We tailor these around you and your people's needs and some of the areas we can support you with include:

- Workplace Savings Solutions
- Ongoing Pension Scheme Governance
- Protecting your people
- Financial Wellbeing
- Saving and Investment
- Health and Wellbeing Services
- Ongoing consultancy service to business leaders





# **WORKPLACE SAVINGS SOLUTIONS**

Traditionally this was all about your corporate pension and this remains the most important and core part of any workplace savings solution. However, there is now so much more to consider and many options to ensure you have the best solution.

Once we have understood what is important to you, we will work closely with you utilising the services below to deliver a Workplace Savings Solution tailored to your specific requirements.

- · Review the suitability and value of your existing pension scheme
- Research the market for appropriate solutions
- New Scheme Implementation
- Bespoke scheme launch to your people
- · Education and guidance for your people through regular financial wellbeing clinics
- Tailored engagement communications
- Employee Portal
- Ongoing employer scheme support



#### FINANCIAL WELLBEING

Great planning and the above protections mitigate risks, but we recognise things go wrong for even those with the best plans. Therefore, core to our ethos of long-term trusted partnerships is delivering support and guidance to your people when they need it.

- · Regular financial wellbeing clinics for more individual and personal guidance
- Presentations and webinars providing education and guidance, on key topics including retirement planning, savings & taxation
- Quarterly newsletters on topical financial issues
- · General financial guidance and support
- Debt counselling



# SAVINGS, INVESTMENT AND MORTGAGES

We understand that within any workforce there will be a diversity of knowledge, understanding and access to savings. At Citadel we support all your employees needs from general guidance and budgeting to personal wealth planning with one of our Independent Financial Advisers.

- Education through webinars/clinics on saving and investment
- Arranging ISA/savings plans
- Mortgage research and arrangement
- Tax Planning
- Individual Protection
- · Ongoing full financial advice

PLEASE NOTE: Some services may involve charges to the individual.

Mortgage advice will be by referral to a qualified independent mortgage adviser within the Vision network



#### **GOVERNANCE**

Great governance not only protects you as an employer, ensuring you meet your regulatory requirements, it also ensures good outcomes for your people by regularly reviewing charges performance and importantly communication and engagement.

- Keeping you compliant through regular governance meetings
- Provision and review of annual pension governance report
- Annual communication and engagement plans
- Wider wellbeing benefits requirements review





# PROTECTING YOUR PEOPLE

Planning for retirement is vital but too often we don't think about how we would deal with a crisis to our health and ability to work. A pension won't pay the bills in our mid 40s when many of us have our highest expenditure, and financial worries are a key impact on employee wellbeing and productivity. We understand the impact this can have on the business operationally and personally, so work with you to put solutions and protections in place to mitigate these risks.

- Identify appropriate risk solutions for your business
- Group Life Protection (Death in Service)
- Group Critical Illness
- Group Income Protection
- Key Man Insurance
- Shareholder Protection

#### **HEALTH AND WELLBEING**

We all appreciate the need to take better care of our health and wellbeing both in and out of the workplace. For every business, these needs are slightly different and there is an increasing range of Employee Assistance Solutions available. Our experience is these are well received by your people but often needed infrequently. This is where our regular clinics are key to understanding the challenges individuals face and ensuring they are aware of the availability. Once used these are seen as highly valued benefits supplied by you, and support your people at important times for them, as well as combating absence rates and increasing engagement.





We pride ourselves on the long-term partnerships and tailored support we provide to our Corporate clients.

We've told you a little about us; now we would love to learn about your business and explore how we can work with you to deliver great outcomes for you and your people.

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The benefits to the treatment of tax will depend on your individual circumstances and may be subject to change in the future.

The future value of investments can fall as well as rise and future growth is not guaranteed.

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To verify our status please visit the FCA Register. Our FCA number is 487395.